

# Join Our Team. Shape the Future.

## About Beneva & SATURNIN®

We are a small but **rapidly growing company** specializing in the **reprocessing of post industrial steel scrap** from stamping into **new pre-material sheets** for the steel-processing industry, with a focus on the automotive sector. We prioritize reuse before recycling. That's why we developed the **SATURNIN®** system. With our automated systems at our plant in the Czech Republic, we make an important contribution to scrap reduction and can offer our customers top-

quality pre-material for smaller pressed parts with a significantly **lower CO<sub>2</sub> footprint** and at attractive market conditions.

Now we're **heading to Germany** and we're looking for an ambitious, entrepreneurial individual to help us open new markets. **Join our dedicated** team on the path to becoming the global leader in the reuse of post-industrial steel scrap.

## Sales Manager (m/f/d)

- Development, management, and expansion of customer relationships (focus on the automotive industry)
- Independent preparation of quotations, price negotiations, calculations, and market analyses
- Coordination of commercial and technical customer requirements with the production plant
- Customer visits and participation in trade fairs

### Your Profile

- Completed commercial or technical training
- (Sales) experience in the steel industry or related sectors
- Enjoyment of independent work within a team
- Strong communication skills, commitment, reliability, and teamwork
- Good computer skills
- Willingness to travel, primarily within Germany and the Czech Republic

### We Offer

- A secure position in a forward-looking company
- A varied role with a high degree of personal responsibility
- An opportunity to take part in shaping the company's strategic direction
- Career progression opportunity
- Flexible working hours
- Home office option
- Two-month onboarding period at the company headquarters in the Czech Republic